



SEASON 1 EPISODE 3

Make an A Today: Amy Weaver on Leadership & Empowering Women in Real Estate

Chapters

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03:03	The Heart Hustle: Balancing Family and Career
05:58	Overcoming Adversity: A Childhood Story of Resilience
08:59	The Power of Real Estate: A Flexible Career Path
12:06	eXp Realty: A New Era in Real Estate
15:08	The Benefits of Joining eXp Realty
18:08	Collaboration and Community at eXp Realty
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Summary

In this episode of "Women Who Rise," Heather Mansy interviews Amy Weaver, Senior Vice President of Growth at eXp Realty, who shares her journey from a stay-at-home mom to a leading executive. Amy emphasizes the importance of leveraging past experiences to build resilience and leadership skills, while also highlighting the power of structured morning routines for success. She introduces the concept of "making an A today," encouraging listeners to focus on achieving one significant win each day. The episode also explores the unique opportunities and supportive community offered by eXp Realty, inspiring listeners to take action and seek mentorship in their own careers.

Key Takeaways

1. Leverage past experiences to build resilience and leadership skills, using them as a foundation for personal and professional growth.



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2. Establish a structured morning routine that includes activities like journaling and exercise to set a positive tone for the day.
3. Focus on achieving one significant win each day with the “make an A today” mindset to boost confidence and success.
4. Take proactive steps towards your goals by seeking mentorship and taking action, rather than just wishing for success.
5. Recognize the value of humility and the willingness to learn from others who have achieved what you aspire to.
6. Explore the flexibility and potential of the real estate industry, particularly with brokerages like eXp Realty that offer unique opportunities.
7. Understand the importance of community and the collaboration in achieving personal and professional goals.
8. Embrace the concept of continuous improvement and adaptability in both personal and professional settings.
9. Acknowledge the role of supportive networks and communities in enhancing growth and opportunities.
10. Reflect on the impact of leadership and how it can inspire and empower others to achieve their best selves.

Sound bites

"You carry you with you, and you can actually use those things to give you strength and fortitude when you are up to something new."

"Make an A today really just puts your focus on let me have one really good win."

"You can't just want something, you've gotta go for it. You've gotta take action and have enough humility and foresight to chase the coattails of the person that has what you want."

"I was the backbone of the family after that. So that set me up in a different way and from a very young age to take those tragic situations and turn them around."

"EXP is such an amazing platform, especially as of late, like we've really improved. It's always been amazing, but now it's even better."